

Elevate your value added proposition with data-driven cybersecurity

The \$2 trillion cybersecurity market is massively underserved by existing solutions. MSPs are ideally positioned to leverage this opportunity.

Why us?

Our AI-powered solution helps you access this untapped market, enhancing your offering with advanced digital safety and device data intelligence. When catering to SMBs or residential subscribers, **differentiation** is key. Partner with us to offer robust cyber defence that not only increases your revenue but also solidifies customer loyalty and improves your QoE metrics.

Deep data insights

Grasp the intricacies of the data you manage with advanced data intelligence actionable analytics

Rapid, hassle free

Easy integration with existing infrastructures, ensuring minimal disruption, high scalability and maximum efficiency - in as little as 8 weeks

Enhance QoE

AI-powered insights for rapid threat response - enhancing customer loyalty, reducing churn, and increasing ARPU

Scalable

Tailor-made for growth. Pay for what you need, scale as you grow, and enjoy the freedom of a security solution that adapts to your journey

OpeX, not CapEx

No heavy upfront costs, ensuring the most robust, cost-effective and agile digital safety for your customers

Future-proof

Future-ready scalability, evolving seamlessly with your expanding roadmap and enhancing current deployments

Ready to capture a market ripe for disruption?

Our AI-powered technology is designed to meet the unique challenges you face across the entire digital ecosystem, ensuring robust protection for your customers on **any device, any network, anywhere.**

Contact us to learn how we can transform your network's security and deliver peace of mind to your customers.

Case study:

How we helped a major European MSP to differentiate in a crowded market

The challenge

As a leading provider of telecommunications networks solutions in more than 70 countries, they faced a challenge: how to stand out in a saturated market and address the pressing cybersecurity challenges confronting small businesses? They needed to enhance their offering to better serve their SMB customers. With an aim to create a unique position and competitive advantage in their market, they wanted to offer a value-added service to appeal to their diverse customer base across Europe.

Our solution

- Enhanced existing product offerings through hardware vendor collaboration
- Integrated a white-label solution into router hardware
- Deployed BlackDice Retina for advanced operator insights and analytics
- Provided comprehensive device behaviour insights from thousands of data points
- Developed a ready-to-deploy product focused on network security
- Targeted SMBs with robust digital defence against increasing cyber threats

Self-learning network

Capable of handling billions of devices

AI-powered insights

Real-time threat neutralisation, no down time

No hardware restraints

BlackDice Agent deployed on both modern and older/low-powered routers

“Our collaboration with BlackDice has equipped our security gateways with state-of-the-art AI and ML technologies to anticipate and counter cyber threats, ensuring optimal protection for Europe’s growing small businesses. With the integration of BlackDice’s advanced network security, we can ensure a seamless, safe, and stress-free online experience for our customers”. - CEO, European MSP